



bicycles for humanity
MELBOURNE • AUSTRALIA

2025 ANNUAL GENERAL MEETING

**1.30PM 26 OCT 2025
TOYOTA CENTRE OF EXCELLENCE
494 GRIEVE PDE, ALTONA NORTH, VIC**



AGENDA

1.30pm	Welcome and Acknowledgement of Country	Mike
1.40pm	Bicycles for Humanity, Melbourne – History and change	Andy
1.50pm	2025 Namibia Trip – Insights and opportunities	Anne
2.20pm	AGM Formal Proceedings	
	- <i>Chair Report</i>	Mike
	- <i>CEO Report</i>	Anne
	- <i>Treasurer Report</i>	Mike
	- <i>Ordinary Business</i>	Mike
2.45pm	Matt McCullough Volunteer Award	Anne
2.55pm	Acknowledgements and Thank Yous!	Anne
3.00pm	AGM Close	Mike

We welcome all to join us for refreshments and B4H Site Tour following the AGM!



ACKNOWLEDGEMENT OF COUNTRY

Bicycles for Humanity, Melbourne acknowledges and pays respect to Traditional Custodians of Country throughout Australia and celebrates their connections to land, sea and community. We pay our respect to Elders past and present and extend that respect to all Aboriginal and Torres Strait Islander peoples today, including any Aboriginal or Torres Strait Islander peoples that may be joining us for our AGM.





ABOUT BICYCLES FOR HUMANITY MELBOURNE



- Bicycles for Humanity is a global grassroots movement founded in Canada, focusing on collecting disused bicycles and repurposing these in communities globally to support sustainable development.
- The Melbourne Chapter was established in 2008 by Andy and Matt
- Bicycles for Humanity, Melbourne is an incorporated association and registered charity with ACNC and registered for fundraising within Victoria, Australia.
- Volunteer Board of Directors provide governance and guidance, with the Volunteer Leadership Team managing operations.
- We are entirely volunteer run and could not do anything without our dedicated volunteers!



A bike can allow someone to travel four times as far, four times as fast, and carry twice the load.

In many places in Africa, a bicycle can mean the difference between accessing essential work, education, healthcare and social opportunities and not accessing these at all.

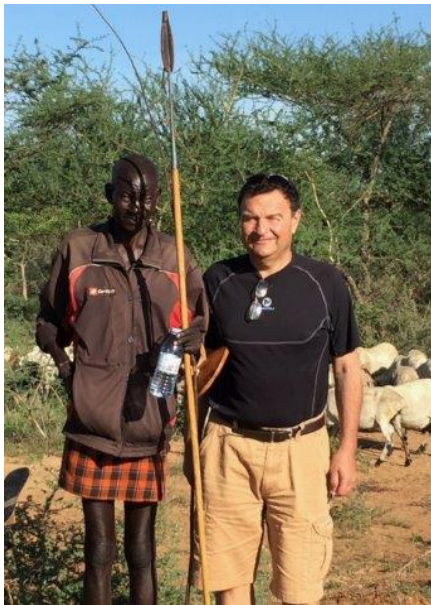


BICYCLES FOR HUMANITY, MELBOURNE

History, challenges, and change over our
17 years of operating!



HISTORY



HISTORY

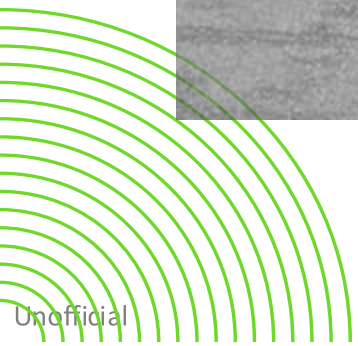




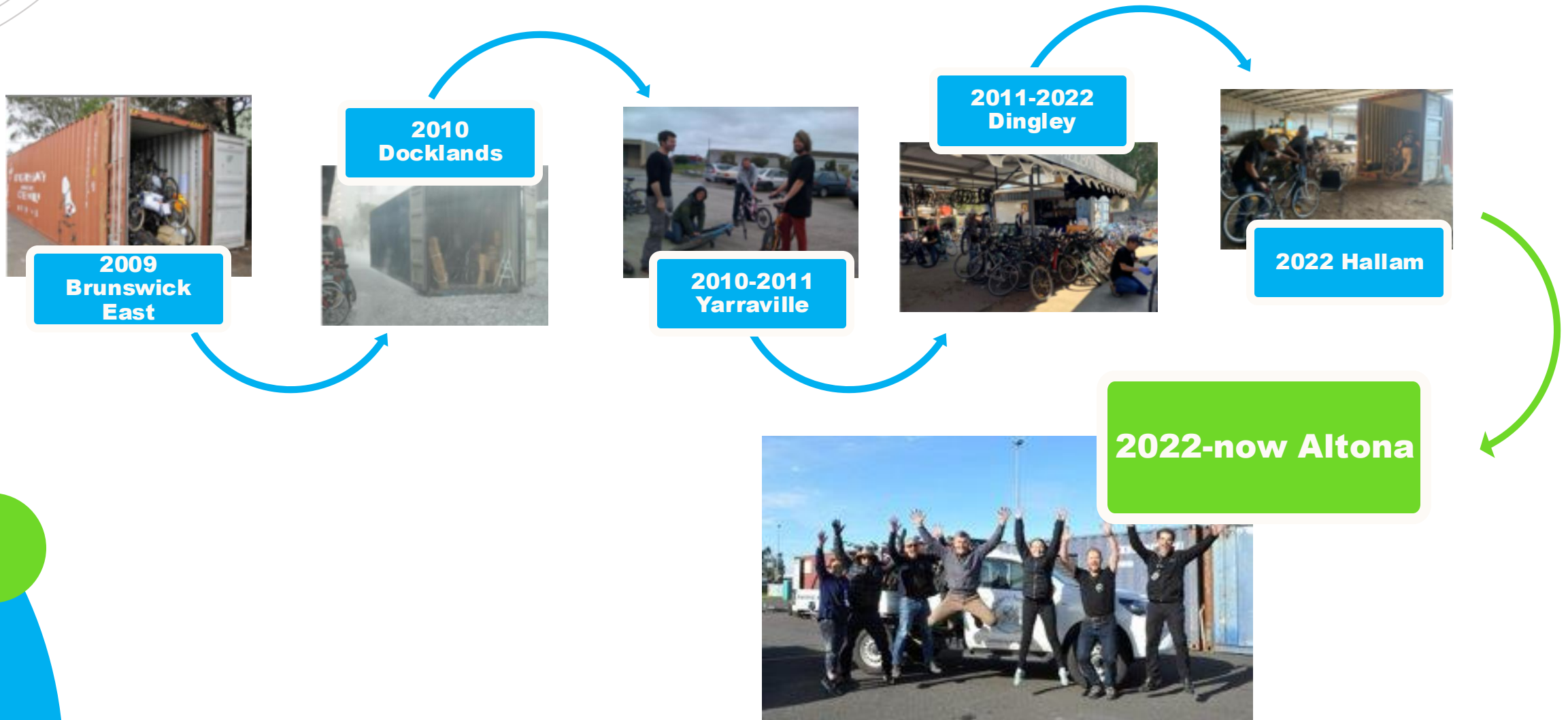
OUR MISSION

By unlocking the value in recycled bicycles, **Bicycles for Humanity, Melbourne** enables a sustainable model which improves access to basic human needs within African communities.

We aim to enrich **10,000 lives** through repurposing **2000 bikes** every year.



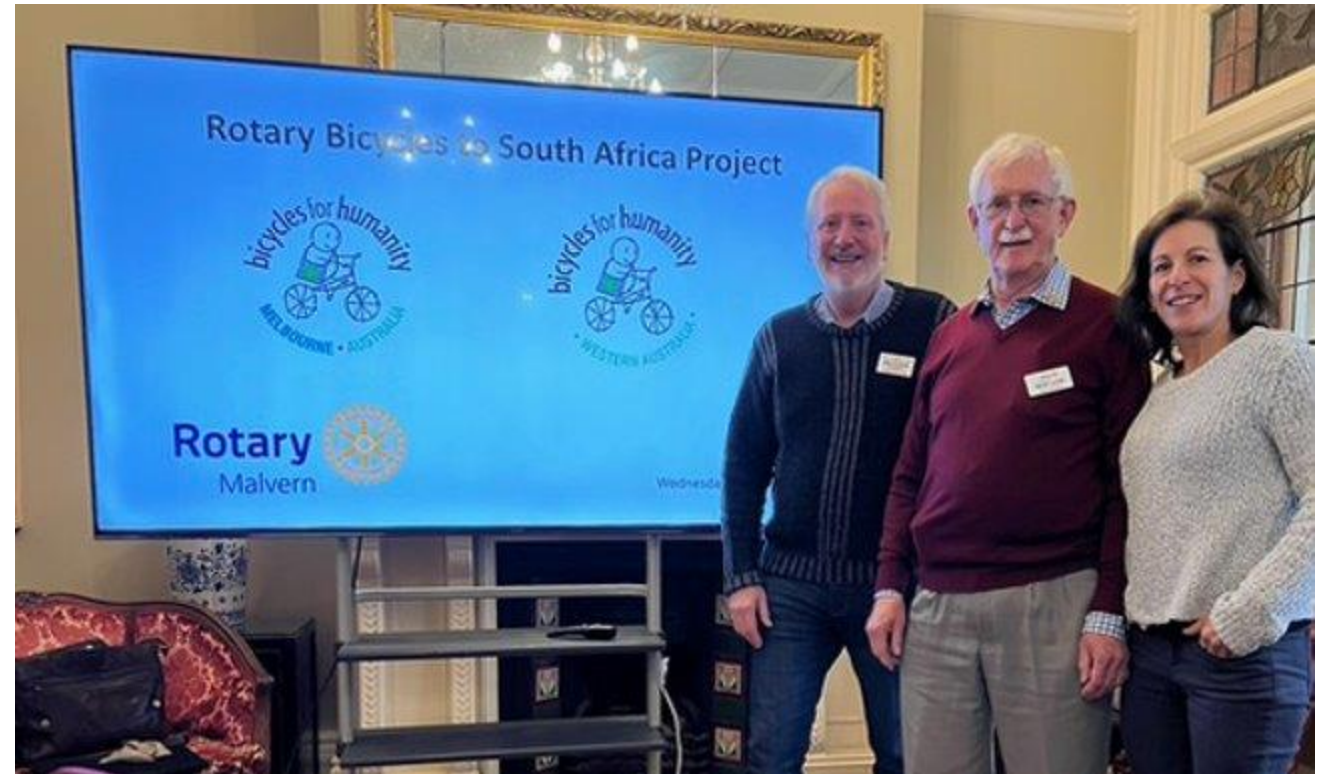
HOW WE GOT HERE



CHALLENGES



NEW AFRICAN PARTNERSHIPS



HANDING OVER THE REIGNS



2025 FUNDRAISING TRIP TO NAMIBIA

About this trip & insights and
opportunities from our engagement with
community



24 BICYCLE EMPOWERMENT CENTRES

Bicycles for Humanity Melbourne works with the Bicycling Empowerment Network Namibia (BENN)

Over the last 18 years we have established several BECs (Social Enterprise Bike Shops) and we support several others across Namibia

Over the past 18 years we have shipped over 15,000 bikes to establish and sustain bike shops in Namibia

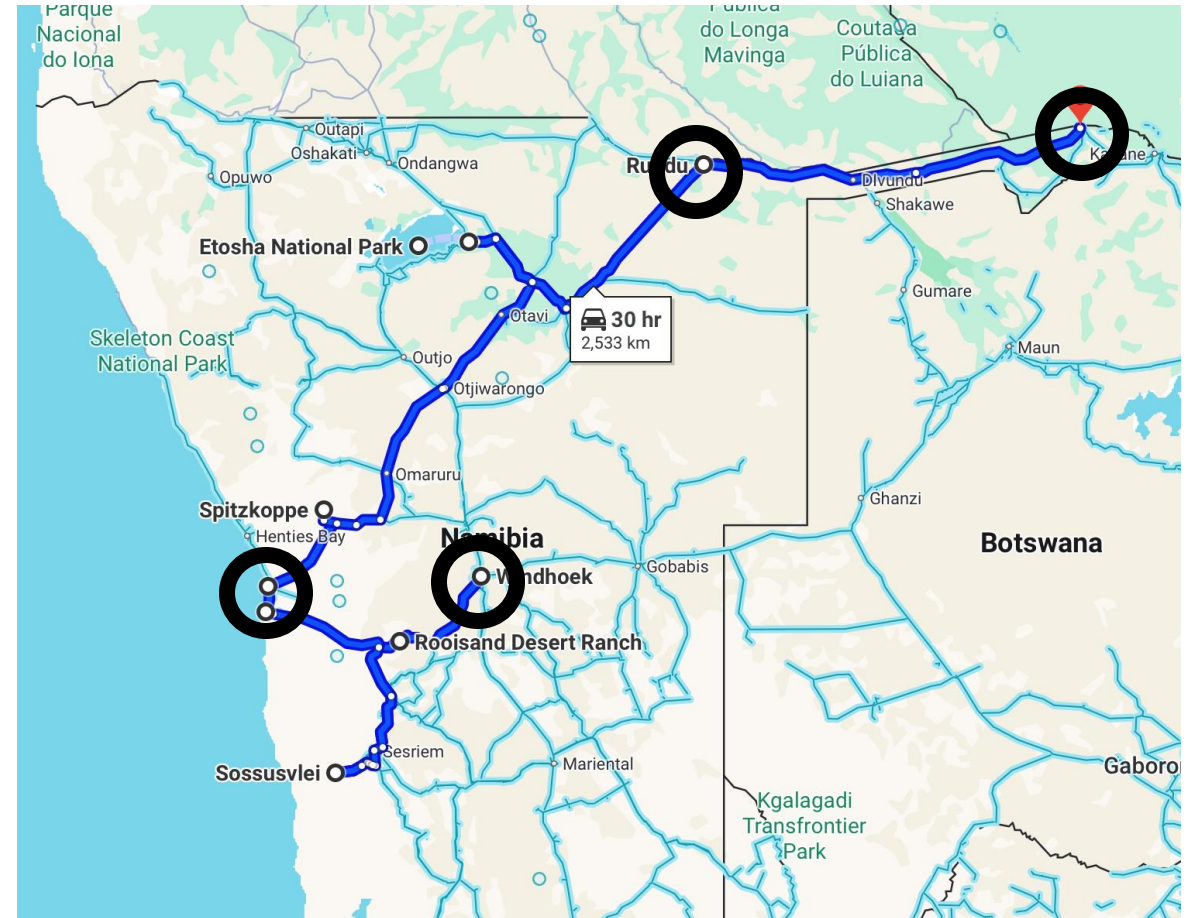
VISITING BIKE SHOPS

In July – August 2025 some volunteers visited some of these shops as part of a fundraising trip.

As well as raising \$20,000+ we visited shops five in:

- Windhoek (2)
- Swakopmund
- Rundu
- Katima Mulilo

and the distribution hub in Walvis Bay



WHO DID WE MEET?



MR EBENEZER



RIAN



FOIBE



SALOME



MOSES



PAULINA

FOIBE FROM FAMILY OF HOPE

- Foibe is the Director at Family of Hope Centre in Katutura, Windhoek.
- Bicycles for Humanity, Melbourne sent over a container of bikes in 2021 for Family of Hope to set up a bike shop.
- This bike shop was sponsored by [Slipstream](#).

Income from the bicycle shop helps to fund:

- ✓ Feeding program for over 250 kids 5 days per week
- ✓ Education to help kids get re-engaged in school
- ✓ Early childhood and pre-primary school classes
- ✓ Support for caregivers for raising kids



Foibe Silvanus
Family of Hope Services

So it is really a great

FAMILY OF HOPE



Foibe showing Jane the community garden



The FHS kids showing off their playground



The students singing some songs for us

MOSES FROM SEPO

- Bicycles for Humanity, Melbourne sent over a container of bikes in 2011 to set up the Sepo Bicycle Shop in Katima Mulilo, Zambezi
- Sepo means 'hope' in SiLozi, the local language

Income from the bicycle shop helps to fund:

- ✓ Feeding program for orphans and vulnerable children
- ✓ An Early Childhood Education Centre
- ✓ Drilling of a bore-hole to allow community access to clean water
- ✓ Some toilet facilities for the school and community

We can hear directly from Moses about some of the impact!



SALOME FROM HOUSE OF LOVE

- Salome is the manager and lead bike mechanic at the House of Love bike shop in Rundu, Kavango East

Income from the bicycle shop helps to fund:

- ✓ Education and schooling for young children
- ✓ Feeding programs for kids

We can hear directly from Salome about some of the impact!



My name

WHAT DID WE LEARN?

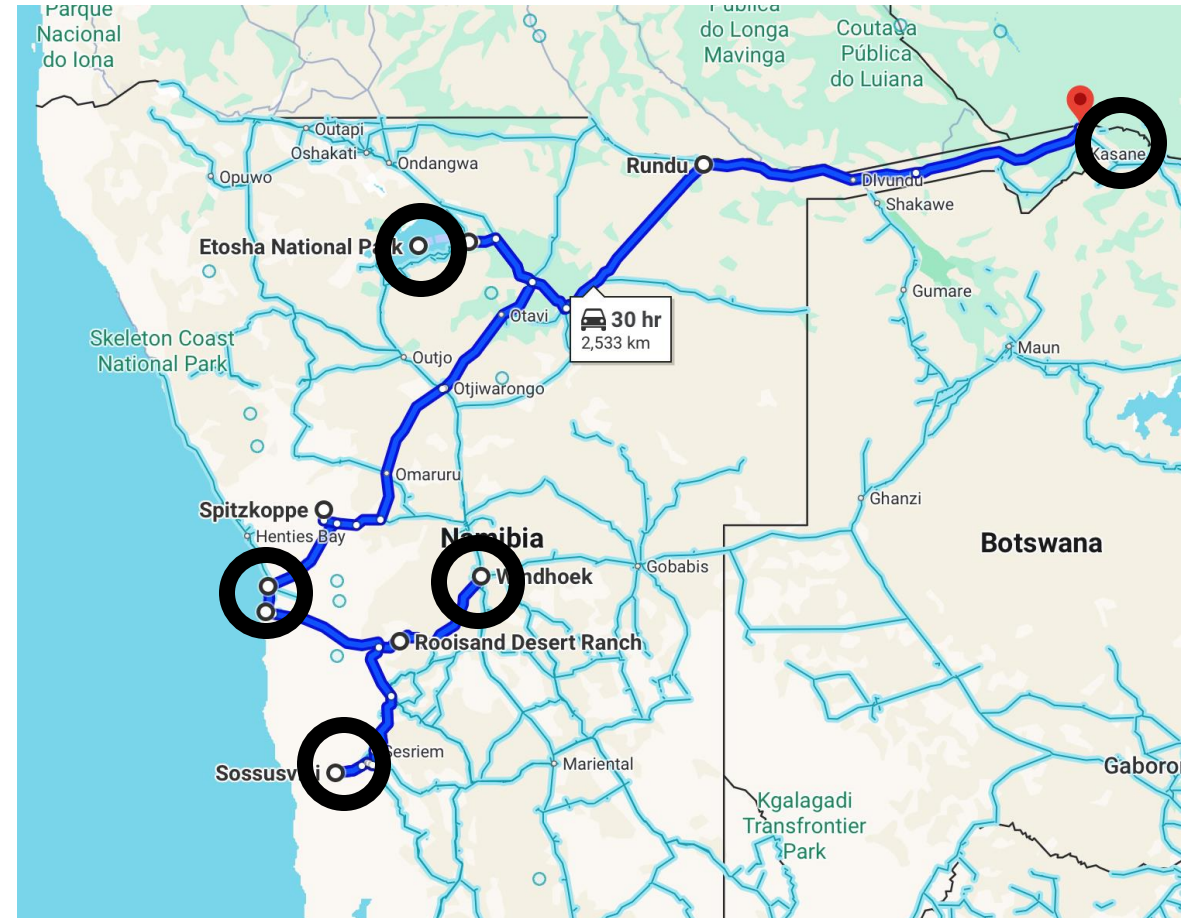
- Local transport in Namibia is expensive and distances that people need to travel can be huge → Bicycles can have a big impact in helping people get where they need to go, whether that is school, work, church, or to access supplies
- The social enterprise model we support is impactful as it ensures that bikes we send to Namibia can be serviced across their lifetime, but the income generated from these activities supports much more just access to transport
- Spare parts and tools can be difficult to access in Namibia, so we need to prioritise sending those to ensure the longest life possible for any bikes that we ship to communities
- **Hear from other trip participants about what they learned on the trip!**



NAMIBIA TOUR – OTHER HIGHLIGHTS

- Katutura township tour
- Cycling across famous Namibian landscapes – desert, desert, and more desert
- Namibia's famous sand dunes
- Etosha National Park
- River cruise
- Chobe National Park
- Victoria Falls

PHOTO DUMP INCOMING →









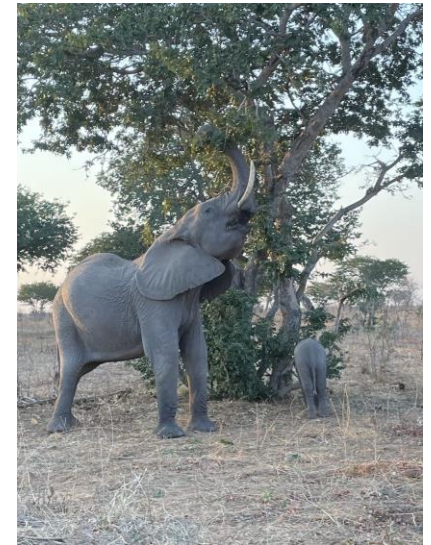
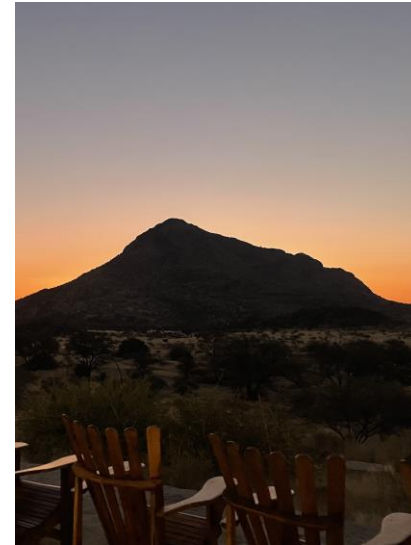


NAMIBIA FUNDRAISING TOUR 2027

We will be returning to
Namibia in ~ July/August
2027

If you might be interested
in joining us, you can put
through an EOI to me so I
can email you when more
details are available!

anne.chan@b4hmelbourne.org.au



2025 ANNUAL GENERAL MEETING

The formal stuff





CHAIR'S REPORT

Long Term Aspirational Goal : 30/30/30

30,000 bikes delivered with 30 sustainable shops in Africa by 2030 *shops in Africa by 2030*

Short Term Aspirational Goal: 25/25/25

25,0000 bikes delivered with 25 sustainable shops with new 25 trained shop operators by 2025



STRATEGIC ELEMENTS

CHAIR'S REPORT

Attract
Community
Awareness &
Engagement

Marketing &
Comms

Encourage
volunteer
contribution

Volunteer
Engagement

Recycling
Australian
bikes for
Africa

Bike
Operations

Building
Sustainable
partnerships
in Africa

Africa
Engagement

Generating
sustainable
funds

Fundraising



CHAIR'S REPORT

- Ensured sufficient funding is in place to continue operations as "going concern"
- Improved the corporate governance of B4H Melbourne by among others:
 - Monitor and address risks noted on the register:
 - BENN - resolve bicycle import issues and operations in Namibia
 - BENN - resolve the long-term future financial viability and structure
 - BEN South Africa - continued to develop relationships
 - Local Operations – Toyota facilities partnership renegotiated
 - OH&S risk reduction - redesign of the Toyota B4H site and improved onsite briefing of new bike packers
 - Upgraded the old Ute to a second-hand Toyota
- Reviewed, updated and added organisational policies as required such as OHS and volunteer engagement.
- Company Secretary
 - Colin Lai continued his role until May 2025.
 - Courtenay Willis joined us in October
- Steve Hanlon resigned from the board

CEO REPORT

2024-25 IN NUMBERS

4 general packing days

3 corporate packing days

7 containers sent

2000 bikes shipped to Namibia

23 shops in Namibia re-stocked

1500 bikes shipped to South Africa

2 mini packing days

~350 volunteer hours spent at corporate packing days

~240 volunteer hours spent at general packing days

Hundreds more hours spent doing bike collections and skilled volunteering

3500 bikes diverted from landfill

OUR IMPACT

*diverting waste
from landfill*

42,000kgs of bikes
diverted from landfill*

Recycle almost all bikes /
parts that are not in
condition to send or sell
(rubber, steel etc)

*supporting sustainable
social enterprises*

Supported 23 social
enterprise bike stores in
Namibia

Secondary impacts
include funding of

- Schools
- WASH programs
- Early years education
- Feeding programs
- Health care initiatives
- Other income
generating activities

*providing access to
sustainable transport*

We provided 3500 bikes
to Southern Africa in
2024-25

This may mean changing
3500 lives directly, and
another 10,500 lives
indirectly*

CONTAINERS AND BIKES SENT

Our biggest year yet!

We sent 7 containers to Namibia and South Africa

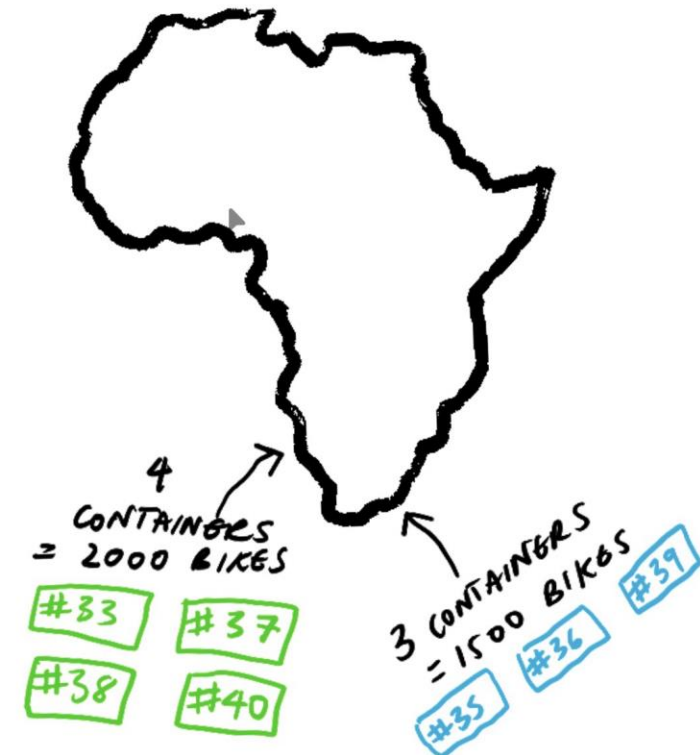
4 Containers to BEN Namibia

- Over 2000 bikes sent
- 23 bike shops restocked

3 Containers to BEN South Africa

- Over 1500 bikes sent
- 1 sent in partnership with B4H Southern Highlands
- Projects

If each bike makes a positive difference to one family then ~14,000 people positively impacted this year through our support*



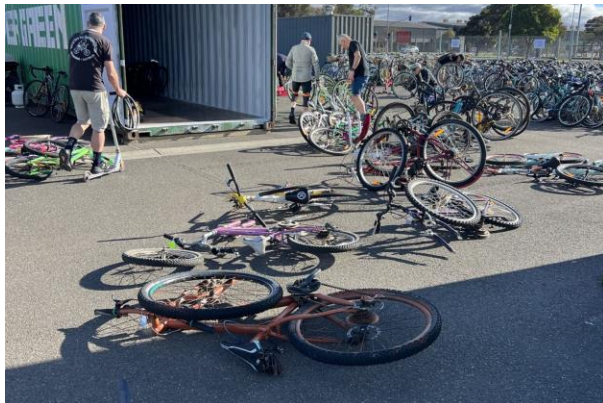
PACKING DAYS

We hosted 3 corporate packing days for Toyota, Salesforce

We had 4 general packing days and 2 mini packing days

Over 20 first time volunteers came to packing days!

Around 600 volunteers hours spent packing bikes to ship to Namibia and South Africa



OUR VOLUNTEERS IN 24-25

Oscar Wong
Cathy Bertoncello
Ira Felinski
Ben Chester
Andrew Wurster
Matt Bufardecì
John Turner
Phil Van Staveren
James Woodburn
Martin Shapper
Olivia Ross-Hurst
Sebastian Ward
Aakanksha Gupta
Liefke Davey
Saskia Davey
Daniel Shields

Ian Kelly
Elaine Yang
Georg Thomas
James Lake
Susan Quinn
Sahithi Nakka
Paul Wearing
India Ross
Colette Morgan
Anne Chan
Chris Clarke
Amanda James
Andre Roberts
Bede Lee
Ben Gilmour
Finn

Esta
Fergus Arundel
James Thyer
Dean Burns
Like Marinovich
Martin Ince
Brad B
Hugo M
Matt Whelan
Max Bufardecì
Mike Harley
Pep Di Santo
Ian Robinson
Robert Dawson
Steve Walsh
Thomas Bufardecì

Carl Evans
Daniel
Radosavljevic
Bineth L S
Rob Davies
Tim Neales
Michael A
Tony Caruso
Mark W
Olivia Baykew
Anthony Jones
Zewdie
Martin Allen
Roger Clarke
Robson Archer
Alice M

Warwick Barton
Toby Paul
Jodie Long
Steve Hanlon
Andy Finestone
Tom Sykes
Bill Martin
Tim Mulligan
Stephen Asquith
Bec M
Lea
Astrid G

...and many more

PARTNERS AND SUPPORTERS

Toyota Australia who provide us with the wonderful space we have as our home

Slipstream who have provided ongoing and consistent financial support for several years

L Arthurs who provide our Melbourne container transport

Second Chance Cycles who refurbish and sell bikes unsuitable for Africa and raise money for us in the process – over \$30k in bikes sales in 24-25

Southern Highlands Bicycles for Humanity Chapter who collect and ship bikes to South Africa with us

Queenscliff Men's Shed who collect bikes and fundraise for us

Bicycling Empowerment Network Namibia who we work with to establish and sustain social enterprise bike shops

Bicycling Empowerment Network South Africa and Rotary South Africa who we supply bikes to for various community development projects

TREASURER'S REPORT

FY 2025 IN REVIEW

- Minor Earnings loss in FY25 - \$4,000
- Cash Reserves still strong - \$180,000
 - Term Deposit Investment
 - Funded Ute upgrade
 - Further site upgrade being investigated
- Equity level in line with NFP status to ensure ongoing viability

Balance Sheet

Bicycles For Humanity, Melbourne Australia
As at 30 June 2025

30 June 2025

Assets	
Bank	
B4H Paypal	542.73
Bendigo - Cheque	8,599.74
Bendigo - Savings	71,334.46
Bendigo - Term Deposit	73,807.19
Total Bank	154,284.12
Current Assets	
GST	6,005.98
Total Current Assets	6,005.98
Fixed Assets	
Car - Ute	29,366.14
Container Fitout	5,180.47
Less Accumulated Depreciation on Fixed Assets	(14,497.05)
Total Fixed Assets	20,049.56
Total Assets	180,339.66
Net Assets	180,339.66
Equity	
Current Year Earnings	(4,301.22)
Retained Earnings	184,640.88
Total Equity	180,339.66

FY 2025 IN REVIEW

Income: + 5.6%

- Significant increase in Bike sales (26%)
- Donations marginally down (-1.6%) – full impact of Nambia trip not included

Operating Expenses: +76%

- Shipment mission costs +121%

Profit and Loss Statement

Bicycles for Humanity, Melbourne Australia
For the year ended 30th June 2025

	2025	2024	2023
Trading Income			
Bike Sales	\$34,172.50	\$27,104.07	\$5,359.50
Donations	\$74,956.83	\$76,109.46	\$27,841.93
Interest & Other	\$3,376.70	\$3,298.37	\$36,183.22
TOTAL	\$112,506.03	\$106,511.90	\$69,384.65
Gross Profit	\$112,506.03	\$106,511.90	\$69,384.65
Operating Expenses			
Advertising	\$673.88	\$630.59	\$531.94
Shipments	\$101,809.20	\$45,993.08	\$44,443.00
Overseas Aid	\$0.00	\$5,974.79	\$7,563.14
Insurance	\$1,304.77	\$3,981.67	\$3,321.94
Motor Vehicle Expenses	\$5,069.32	\$5,893.00	\$4,916.81
Event Expenses	\$0.00	\$500.00	\$365.14
Banking & Other	\$1,668.42	\$311.71	\$96.42
Depreciation	\$4,316.58	\$0.00	\$0.00
Office/ Site Expenses	\$1,965.08	\$3,113.76	\$792.89
TOTAL	\$116,807.25	\$66,398.60	\$62,031.28
Net Profit	-\$4,301.22	\$40,113.30	\$7,353.37

FY 2025 IN REVIEW

Budget vs Actual Performance

- Conservative approach on income (low)
 - Actual significantly more
- Conservative approach on shipping costs (high)
 - Actual significantly less
- Per Bike Estimates a Reality Check
 - Cost per bike – the right balance
 - Donations per bike – value for investment

	FY25	
	Budget Assumption	Last FY (FY25)
Donations	30,000	70,757
Bike sales	10,000	34,173
Other proceeds	30,000	7,576
Total income	70,000	112,506
Container purchase	(20,000)	(23,661)
Freight	(50,000)	(88,329)
Baseline opex	(15,000)	(13,359)
One-off / discretionary opex:	(57,000)	(25,000)
Total Payments	(142,000)	(150,349)
Net cashflow	(72,000)	(25,889)
Containers shipped	4	7
Bikes sent (estimate)	1,880	3,290

\$ per bikes sent:

Donations	16	22
Donations	5	10
Other proceeds	16	2
Total income	37	34
Shipping containers	(11)	(7)
Freight	(27)	(27)
Other opex	(38)	(12)
Total Payments	(76)	(46)
Net cashflow	(38)	(8)

FY 2025 IN REVIEW

BIG THANKS

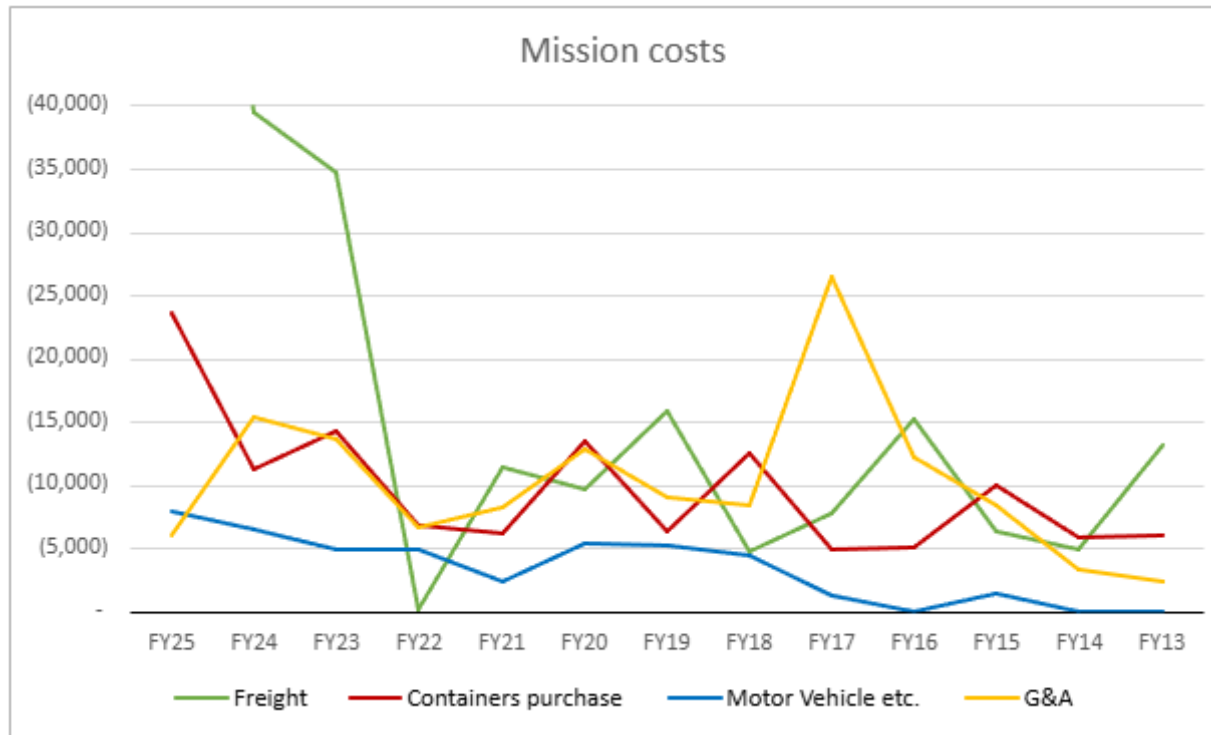
- Bike Sales
- Slipstream
- B4H NSW

Donor Report

Bicycles For Humanity, Melbourne Australia
For the year ended 30 June 2025

	2025	YTD	Lifetime
Donors			
Bike Sales	34,173	34,173	148,700
Donations - MyCause	3,825	3,825	73,582
Donations - Slipstream	47,538	47,538	139,801
Donations - B4H NSW	6,619	6,619	11,277
Donations - Aesop	-	-	3,390
Donations - Andy's Run	-	-	5,786
Donations - Everyday Hero	-	-	7,227
Donations - Event	-	-	34,978
Donations - Other	10,025	10,025	65,831
Donations - website/paypal	750	750	4,002
Donations - Sponsors	2,000	2,000	35,532
Merchandise Sales	-	-	1,875
Grants	-	-	41,000
Total Donors	104,929	104,929	572,980

MAJOR MISSION COSTS



- Costs Doubled
 - 3 extra containers shipped
 - Cost/ shipment: +28%
 - Cost/ Container: +6%

	FY25	FY24	FY23
Freight	80,299	35,820	31,520
Container Purchase	21,510	10,173	12,923
Overseas Aid	-	5,975	7,563
	101,809	51,968	52,006
Containers bought	6	3	3
Containers sent	7	4	2
Ave cost per bought	3,585	3,391	4,308
Ave cost per sent	11,471	8,955	15,760

F2026 – THE YEAR AHEAD

- Conservative budgeting approach taken
- Significant reliance on Slipstream donations
- Reduction in container shipments and bikes sent
- Discretionary allowance less than FY25
 - BENN support
 - Site Capex (Toilets, Workshop Improvement)
- Net Cash Outflow: \$50k

	FY26	Last FY
	Budget Assumption	(FY25)
Donations	40,000	70,757
Bike sales	30,000	34,173
Other proceeds	-	7,576
Total income	70,000	112,506
Container purchase	(20,000)	(23,661)
Freight	(70,000)	(88,329)
Baseline opex	(15,000)	(13,359)
One-off / discretionary opex:	(15,000)	(25,000)
Total Payments	(120,000)	(150,349)
Net cashflow	(50,000)	(25,889)
Containers shipped	5	7
Bikes sent (estimate)	2,350	3,290

\$ per bikes sent:

Donations	17	22
Donations	13	10
Other proceeds	-	2
Total income	30	34
Shipping containers	(9)	(7)
Freight	(30)	(27)
Other opex	(13)	(12)
Total Payments	(51)	(46)
Net cashflow	(21)	(8)

F2026 – THE YEAR AHEAD

	FY26B (per container shipped)	FY26B (per bike shipped)	FY26B	Comment
Donations	10,000	22	50,000	Last 3 yrs \$70k +
Bike sales	4,000	9	20,000	Steadily increasing (\$5k 3yrs ago , \$34k last year)
Other proceeds	-	-	-	
Container purchase	4,000	9	20,000	5 bought and sent
Freight	14,000	31	70,000	5 bought and sent
Baseline opex	3,000	7	15,000	Refer below breakdown
One-off / discretionary opex			15,000	Refer below breakdown
Income	14,000	31	70,000	
Costs	24,000	53	120,000	
Net cashflow	(10,000)	(22)	(50,000)	
Start cash position	158,000	158,000	158,000	As at May25
End cash position	108,000	108,000	108,000	
Containers budgeted			5	
Container cost			4,000	
Shipping cost			14,000	
Bikes p container			450	
Total vbikes shipped			2,250	
Baseline opex:				
Insurances			3,000	
Motor vehicle			3,000	
Tolls			1,500	
Advertising and shipping			500	
Site expenses			2,000	
xxx			-	
Contingency on baseline opex			5,000	
			15,000	
One-off / discretionary opex:				
BENN support			5,000	Estimate
Bathroom at site			3,000	
workshop maintenance			2,000	
Contingency on baseline opex			5,000	
xxx			-	
			15,000	

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ORDINARY BUSINESS

**Confirming minutes of the 23-24 AGM which
was held on 22 September 2024.**

Recommendation: Approve the minutes

Moved by

Seconded by



ORDINARY BUSINESS

Receipt of the Financial Statements and Reports

Recommendation: Note the Association's financial statements and report for the year ending 30 June 2025 were received

Moved by

Seconded by



ORDINARY BUSINESS

Election of Directors – Bicycles for Humanity, Melbourne is putting forward one board member for re-election: Mike Harley, served on the board for 4 years, with last 2 as chair

Recommendation: Approve the appointing of Mike Harley as Director to the Board of Directors of the Association for a term of 2 years

Moved by

Seconded by

FORMAL STUFF OVER :)



MATT MCCULLOUGH VOLUNTEER AWARD

Celebrating volunteers who have gone
above and beyond this year!



THANK YOU FOR COMING

And again a huge shout out to our biggest supporters including:

- Slipstream Group
- Toyota Australia
- Our tireless volunteers

And all our supporters and collaborators which include:

Bicycle Super Store, WCBM World Freight; Bikes Please; Melbourne Bicycle Recyclers Group; Queenscliff and Braeside Men's Sheds; Glen Iris Uniting Church; Neil Harris; Chesler Family; Second Chance Cycles, L Arthurs, B4H Southern Highlands; Musettes Cycling Club; Our international B4H Chapters; BENN Namibia, Rotary South Africa, BEN South Africa; NAB, ANZ, Fifty Fifty, PTV