



2022 Bicycles for Humanity, Melbourne Annual General Meeting

2.30pm Sunday 4 December 2022

Agenda



- Acknowledgement of Country and welcome
- About Bicycles for Humanity, Melbourne
- 2022 Annual General Meeting
- Matt McCullough Volunteer Award
- Close and acknowledgements
- Refreshments



Acknowledgement of Country

In the spirit of reconciliation, Bicycles for Humanity, Melbourne acknowledges the Traditional Custodians of country throughout Australia and their connections to land, sea and community. We pay our respect to their Elders past and present and extend that respect to all Aboriginal and Torres Strait Islander peoples today.



About Bicycles for Humanity, Melbourne



- Bicycles for Humanity is a global grassroots movement founded in Canada.
- Established in 2008, Bicycles for Humanity, Melbourne is a voluntary, not-for-profit organisation that collects disused bicycles and ships them to communities in need.
- The bicycles change lives forever by improving basic mobility for access to health care and education, and increasing economic productivity. The container then becomes a pre-built bicycle workshop providing employment opportunities.
- Bicycles for Humanity, Melbourne is an incorporated association and registered charity with ACNC and registered for fundraising within Victoria, Australia.
- Volunteer Board of Directors provides governance and guidance, supported by volunteer Leadership Team managing operations



Our Mission

By unlocking the value in recycled bicycles, Bicycles for Humanity Melbourne enables a sustainable model which improves access to basic human needs within African communities.

Our Values



- Empowerment - We make a difference by creating sustainable futures and developing individuals within our volunteer network, international communities and partner organisations
- Integrity - We strive to be socially, environmentally and economically responsible, ethical and respectful in all we do.
- Connection - We enjoy collaborating with volunteers, supporters and partners around the world to make a lasting and positive impact.

2022 Annual General Meeting



- Annual General Meeting open
- Confirmation of quorum, proxy votes and apologies
- Chair, Treasurer and CEO's reports
- Ordinary Business
 - Confirm minutes of previous AGM
 - Receipt of financial statements and report
 - Election of Board members
- Annual General Meeting close

Confirmation of quorum, proxy votes, apologies



| Members present | Proxies | Apologies |
|---|---------|---------------|
| Andy Gild Peter Shanley Mary Jane Willis Tim Mulligan Amanda James Uri Gordon Mike Harley | Nil | Lance Emerson |



Chair's Report – Uri Gordon

- Committed to our Mission and Values despite a challenging environment and COVID-19 uncertainties
- Thank you to retiring Board Director, Mary-Jane Willis
- During the year, the Board was able to improve the corporate governance of the B4H by among others:
 - Establishing a clear Roles and Responsibility (RACI) matrix
 - Establishing a risk register and mitigation activities
 - Update the Rules of Association

Board of Directors

Chair:

Uri Gordon



Deputy Chair:

Mary-Jane Willis



Director & Secretary:

Amanda James



Director/CEO:

Andy Gild OAM



Director:

Mike Harley



Director:

Lance Emerson





Year in Transition

With COVID battle scars, the main issues B4H and the Board were facing from a leadership point of view was successfully managing a transition

- Board composition
- Leadership team changes
- Site location
- Finance changes
- Strategy going forward



STRATEGIC ELEMENTS AND OBJECTIVES



Long Term Aspirational Goal : 30/30/30– 30,000 bikes delivered with 30 sustainable shops in Africa by 2030

‘Short Term’ Aspirational Goal: 25/25/25 - 25 sustainable shops with new 25 trained shop operators by 2025

Our Mission

By unlocking the value in recycled bicycles, Bicycles for Humanity Melbourne enables a sustainable model which improves access to basic human needs within African communities.

Attract Community Awareness & Engagement

Encourage volunteer contribution

Recycling Australian bikes for Africa

Building Sustainable partnerships in Africa (BENN focus)

Generating sustainable funds

Objectives

1. Awareness measure (use social media followers, website hits)
2. Marketing Marketing Marketing
3. Community size increase active database
4. Increase corporate partners to 5 major partners and 5 minor partners by 2025

Objectives

1. Increase the number of volunteers and way of engagement across different layers of B4H
2. Increase volunteer hours leveraging our new site both from general public and corporate engagement
3. Reduce Volunteer turnover through improved engagement and impact measurement

Objectives

1. Increase bikes collected from 850 in 2020 to 3,000 in 2030
2. Increase bikes packed & shipped from 898 in 2020 to 2,700 in 2030
3. Establish a second bike processing site in Melbourne by 2025

Objectives

1. Ensure operation of sustainable 25 shops by 2025
2. Establish 30 sustainable* bike shops in Africa by 2030
3. Improve impact measurement of activities in country

Objectives

1. Generate donations/ sponsorships from \$35,000 p.a. in 2020 to \$100,000 p.a. in 2030
2. Increase local bike & other merchandise sales from \$18,000 in 2020 to 40,000 in 2030
3. Increase Available cash reserves from ~\$80K to ~\$250ky by 2030



Treasurer's Report – Sebastian Ward

FY22 (Jul21-Jun22)

Strong year of donations, totalling \$54k. This was sourced predominantly from MyCause, as well as partnerships (I.e. \$10k Glen Iris Bike Sales, 99 bikes \$9.4k).

>> This is a \$22k increase on FY21 (combination of being heavily impacted by COVID and FY22 ramping up new sponsors i.e. Slipstream).

One shipping container was purchased (\$6.9k) with the remaining \$10k of running costs related to motor vehicles (tolls, repairs), site expenses and admin expenses (insurances, mail chimp marketing). COVID drove shipping prices higher, delaying the shipping of container #29.

>> FY21 managed to get two shipping containers purchased and shipped at more normal ~\$5k cost.

FY22

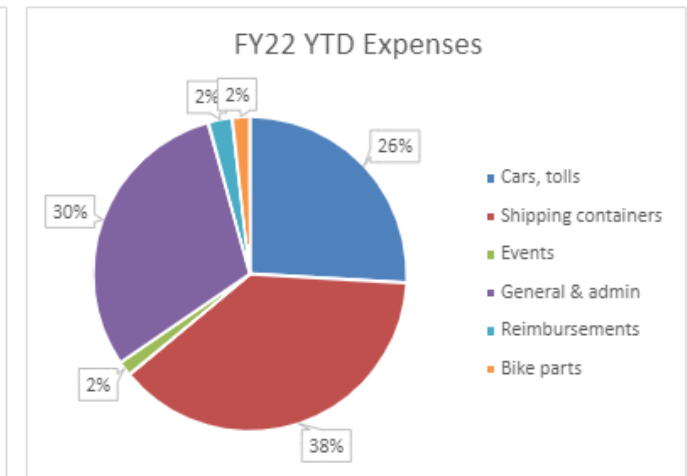
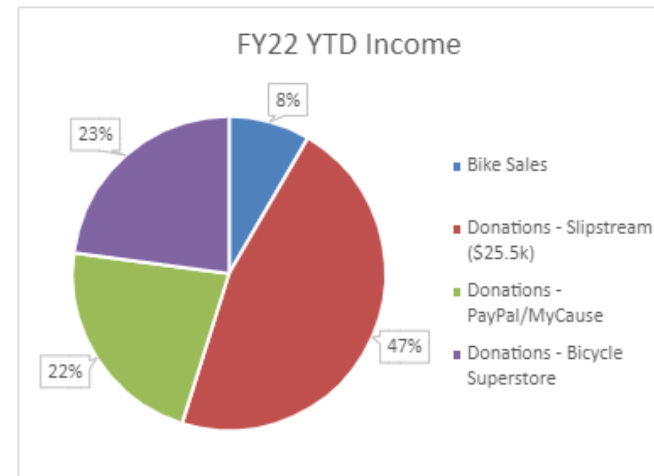
P&L (YTD)

| | |
|--------------|----------|
| Gross profit | 54,301 |
| Expenses | (16,933) |

| | |
|-------------------|---------------|
| Net profit | 38,013 |
|-------------------|---------------|

Balance Sheet (current)

| | |
|-----------------------|----------------|
| Cash at bank | 169,349 |
| Other assets | 2,774 |
| Funds yet to be spent | (35,610) |
| Suspense account | - |
| Net assets | 136,513 |



FY23 YTD



Donations:

- 5 months of FY23 (July – November 2022) saw \$6.2k donations; a combination of Corporate sponsors (Slipstream and Tour de Aesop) and B4H loyal sponsors (Second Chance Cycles, Bicycle Superstore, Gisborne Church of Christ, Peter Matthew, PVS etc.)..
>>> Note: \$8.5k donations in MyCause to be paid during December (i.e. Slipstream VAT)
- Lifetime donations:
 - Slipstream \$34.5k
 - Tour de Aesop \$1.7k
 - Three Amigos \$0.5k

Costs:

- \$39k of donated proceeds spent on B4H mission – 2x shipping containers sent and 1x purchased.

Balance Sheet:

- Basically cash. Reduced by ~\$30k since 30 June given shipping and container costs.

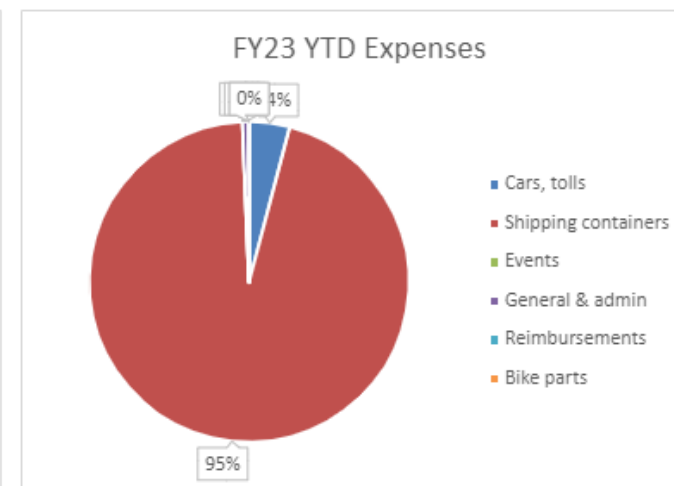
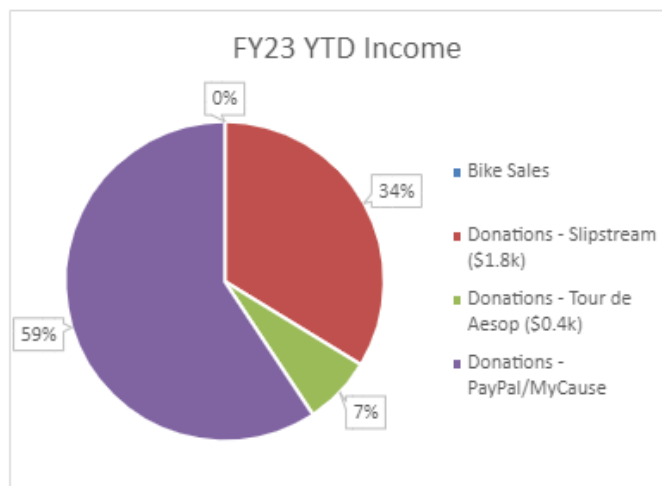
FY23 YTD (as at 30 November 2022)

P&L (YTD)

| | |
|-------------------|-----------------|
| Gross profit | 6,236 |
| Expenses | (38,869) |
| Net profit | (32,633) |

Balance Sheet (current)

| | |
|-----------------------|----------------|
| Cash at bank | 137,432 |
| Other assets | 2,443 |
| Funds yet to be spent | (35,610) |
| Net assets | 104,265 |



CEO's Report – Andy Gild OAM



East Brunswick 2009



Docklands 2010



Yarraville 2010 - 2011



Dingley 2011 - 2022



Hallam 2022



Altona 2022 -



Over 14 years, 28 containers sent to...

| | | | | | |
|-----------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---|
| #1 Opuwo, Namibia | #6 Tsumeb, Namibia | #11 Restock BENN shops, Namibia | #16 Restock BENN shops, Namibia | #21 Restock BENN shops, Namibia | #26 Restock BENN shops, Namibia |
| #2 Serenje, Zambia | #7 Oshakati, Namibia | #12 Restock BENN shops, Namibia | #17 Madagascar | #22 Restock BENN shops, Namibia | #27 Restock BENN shops, Namibia |
| #3 Katima, Namibia | #8 Outapi, Namibia | #13 Restock BENN shops, Namibia | #18 Restock BENN shops, Namibia | #23 Restock BENN shops, Namibia | #28 Restock BENN shops, Namibia |
| #4 Serenje, Zambia | #9 Katima, Namibia | #14 Restock BENN shops, Namibia | #19 Botswana | #24 Restock BENN shops, Namibia | #29 Restock BENN shops, Family of Hope Shop Namibia |
| #5 stolen from packing site | #10 Restock BENN shops, Namibia | #15 Restock BENN shops, Namibia | #20 Restock BENN shops, Namibia | #25 Oshana Cycles, Namibia | |
| | | | | | #30 Restock BENN shops, Namibia |

Our incredible volunteers



As a 100% volunteer based organisation we would be nothing without you!!

HUGE THANKS to all our volunteers behind the scenes!

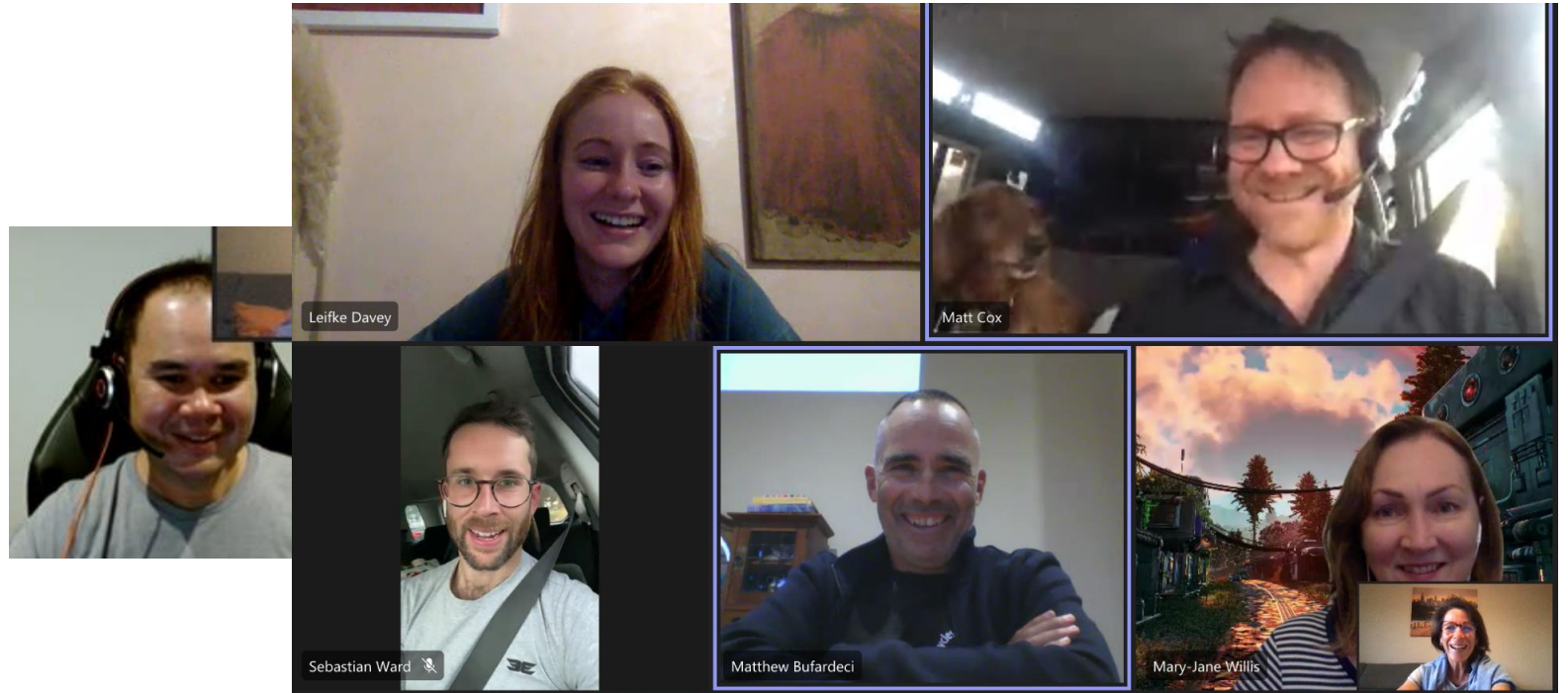


Leadership Team

Andy Gild: CEO
Matt Bufardecì: Vice CEO
Sebastian Ward: Treasurer
Liefke Davey: Secretary
Matt Cox: Volunteer Manager
Georg Thomas: IT Manager
Mary-Jane Willis: Project Lead

Skilled Volunteers

Ira Felinski: Website Manager
Ben Chester: Social Media Lead
Saskia Davey: Web Content and Blogger
Kwan Toh: Video Content Producer
Jules Mallia: Newsletter Lead



Ben



Jules

Bicycle Logistics and Collection Teams



Dingley / Toyota

Phil Van Staveren
Matthew Bufardeci
Bill Martin
Marty Shapper

Elsternwick

Michael Finestone

Bayside

John Turner

Volunteers who have moved on this year

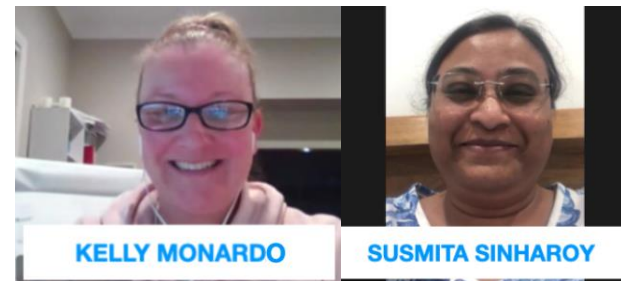
Mathew Whelan
Kelly Monardo
Susmita Sinharoy
Soulla Nicodimou
Entsar Farag
Stuart Lim



Matt & Phil



Michael



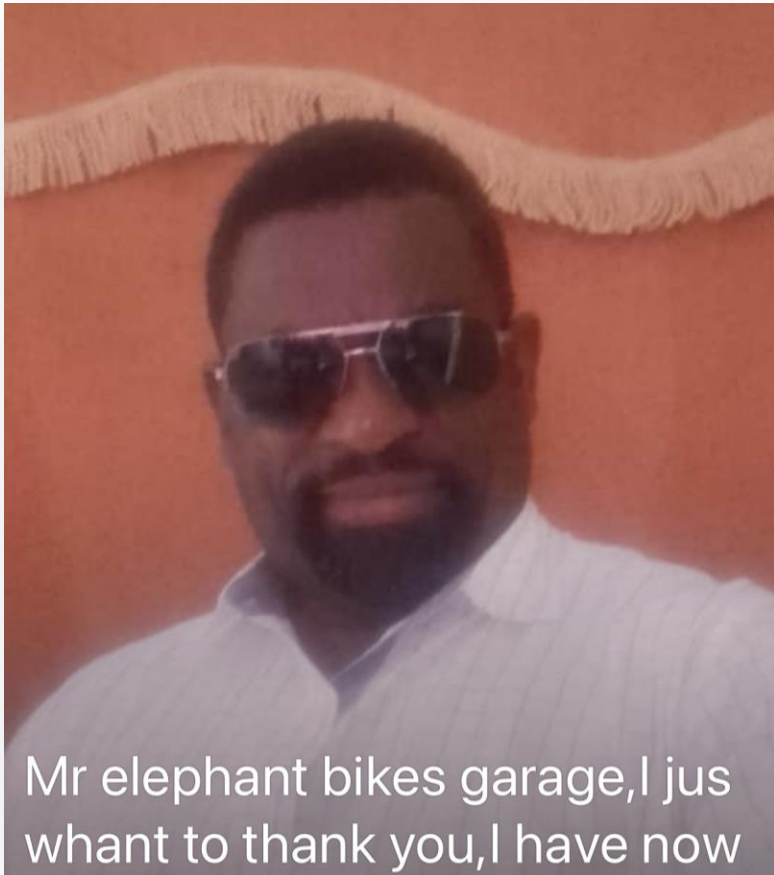
Container #28



- Arrived Windhoek 21/8/22
- Re-supply bicycles to Kavango /Zambezi regions



Mr Elephant's Bike Garage, Swakopmund, Namibia



Mr elephant bikes garage, I just want to thank you, I have now



Good Bye and thanks! Dingley Storage Site (2012 - 2022)



TOYOTA / B4H Melbourne Partnership



- Toyota and B4H signed a 3yr Storage and Operation Licence Agreement in August for B4H to operate out of a site at Toyota's Altona facilities
- This fabulous agreement includes Toyota covering site establishment costs, supporting undercover storage space, ongoing site maintenance costs, and the lease of a vehicle
- This is hugely significant for B4H Melbourne and we are very excited about the future of this relationship



Container #29 dedicated to Ben Bud

- Packed at temporary **Bark King** site in Hallam
- 430 bicycles + solar panels + spare parts + wheelchair
- Shipped 28/8/22 (costs remain 3-4x higher than pre-Covid levels)
- Arrived Namibia 10/10/22



Volunteers: Tony Caruso, Marty Schapper, Glen Shepherd, Phil Van Staveren, Matthew Bufardec, Tim Mulligan, Andy Gild (Tom Bufardec)

Container #29: Namibia 18/11/22



In partnership with **Slipstream Coaching / Family of Hope Services**

Family of Hope Services

- Run programs empowering families and children
- Main service is education for children who have never gone to school or redirecting those who have dropped out
- Successfully redirected over 500 children and most of them are in university!
- Also have a food program with their own garden, currently feeding over 300 children
- Excited to extend their bicycle repair program



Container #30



- First Toyota packing day 20/11/22
- Great effort by 25 dedicated volunteers, prepping and packing a record of 208 bikes in a mix of rain and sunshine!





Some bicycles not fit for Africa

Special thanks for continuing to assist recycling bicycles into community

- **Second Chance Cycles** - David Jablonka and team
- **Braeside Men's Shed** - including Vaughan Gibson, Gerard Marion, Gary O'Mahony, John Legg and others
- **Queenscliff Men's Shed** which has recently provided 100 bikes they collected and restored over the past ~2yrs
- **Glen Iris Uniting Church** - George Chan / Carl Zammit / John Foster
- **Musette Cycling Club** - several members have helped out during the year at packing days (10 at recent one at Toyota)
- **Neil Harris** (Bacchus Marsh drop off point) - has collected and refurbished 100's of bikes for us over the year
- **Recranked** - delivered ~60 bikes to Toyota and has plans to deliver another 20 in December
- **PTV** – continues to collect and provide some great bikes to us



Regular collaborations with other partners



- Bicycle Empowerment Network, **Namibia** (BENN)
- Other **Australian** B4H Chapters
- **Global** B4H Chapters
- **Melbourne** Bicycle Recyclers Group

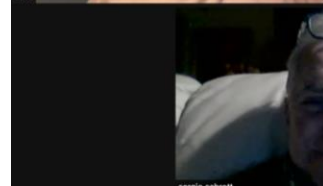
David Tucker
B4H **WA**



David Aupperle
B4H **Delaware**



Paul Robinson
B4H **Vancouver**



Sergio Schrott
B4H **Italy**



Thian Hundert
B4H **Calgary**



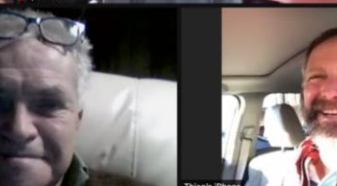
Doug O
B4H **Victoria** (BC)



Alex Olirus Owili
Saskatoon (student)

Chris Wille
B4H **Victoria** (BC)

Andy Gild
B4H **Melbourne**



Special thanks to Long Time & Super Supporters



- **Bicycle Superstores**
- Partnering with us since 2008



Brett Truscott and Sally Randall with B4H Leadership Team

- **Slipstream Coaching** and their wonderful community
- Extremely generous donations now totaling close to \$35,000!
- Supporting new shop in partnership with **Family of Hope Services**



Sharon McClafferty joins our 2021 AGM from QLD



Other Pro Bono support



- **L Arthurs** for ongoing support transporting containers
- **Bark King** for enabling continued collection and packing operations at their site in Hallam
- Andrew Wilson for once again supplying solar panels
- New bike trailer generously donated by Bill Upston from Southern Cycling Club (initially donated by City of Casey to Brite in Broadmeadows)
- Paul Little (Chairman) / Tim Spall (Head of Operations) at Melbourne Jet Base for generously storing our 2x20' shipping containers

Special thanks to 2022 Fundraisers



Tour de Aesop 2022

Over 100 **Aesop** staff joined in a fabulous morning of walking, running or cycling. Great team connecting with the added bonus of raising **\$1695**

These donations will be generously matched. A total of **\$3390** raised to support container #30



Three Amigos - 3 Peaks Challenge raised \$520

B4H 2022 overview



- Despite impact of COVID/financial challenges we have still managed...



bicycles for humanity
MELBOURNE • AUSTRALIA

Year at a glance

Empowering communities one bicycle at a time

Bicycles to Africa
2022: 868
2021: 436
2020: 898
2019: 1420

Container 28

439 bicycles
34 solar panels

Container 29

429 bicycles
19 solar panels

Bicycle donations

Volunteer collections - 609
Bicycle Superstore drop-offs - 80
Net total (less outgoings) - 615





Questions or comments?

Ordinary Business



1. Confirm minutes of previous AGM

- The minutes of the Annual General Meeting held on 28 November 2021 were approved.

Moved by _____, Seconded by _____

2. Receipt of Financial Statements and Report

- The Association's financial statements and report for the year ended 20 Jun 2022 were received.

Moved by _____, Seconded by _____

Ordinary Business



3. Election of Directors

Bicycles for Humanity, Melbourne puts forward two existing Directors for re-election.

3.1 Uri Gordon is hereby appointed as a member of the Board of Directors of the Association.

Moved by _____, Seconded by _____

3.2 Amanda James is hereby appointed as a member of the Board of Directors of the Association.

Moved by _____, Seconded by _____



2022 AGM formally closed



Matt McCullough Volunteer Award

- In memory of Co-Founder Matt McCullough
- Matt McCullough Volunteer Award recognises outstanding voluntary contribution to Bicycles for Humanity, Melbourne



Matt McCullough Volunteer Award 2022 Recipients



Tim Mulligan - 10 years

Tetris guru Tim has packed almost all our bikes!!

(Beautiful mum, Lyn Mulligan, has also supported B4H through bike collections and fundraising over the years)



Ira Felinski - 5 years

Quietly working away behind the scenes taking care of all things website!





Thank you for attending